

MARISSA'S 2016 ANNUAL HOME SALES REPORT*

North Shore Suburban Single-Family Homes. 5-Years in Review.

BANNOCKBURN

	2016	2015	2014	2013	2012
UNITS SOLD	8	10	5	9	4
AVERAGE PRICE (SALE)	1,176,438	1,985,737	939,000	805,444	590,500
MEDIAN PRICE	877,500	2,337,537	985,000	710,000	535,000
Median Appreciation Rate vs Last Year	-62%	137%	39%	33%	-44%
Average Days on Market (sold)	401	219	279	135	522

DEERFIELD

UNITS	231	220	222	284	194
AVERAGE PRICE (SALE)	539,130	534,784	561,067	508,912	488,318
MEDIAN PRICE	492,500	468,500	503,857	461,849	417,300
Median Appreciation Rate vs Last Year	5.12%	-7.02%	9.10%	10.68%	1.78%
Average Days on Market (sold)	120	219	72	93	144

EVANSTON

UNITS	489	491	427	489	430
AVERAGE PRICE (SALE)	603,377	576,437	526,186	527,286	510,667
MEDIAN PRICE	518,000	505,000	490,000	461,000	438,850
Median Appreciation Rate vs Last Year	3%	3%	6%	5%	3%
Average Days on Market	74	83	71	70	131

GLENCOE

UNITS	128	119	128	156	143
AVERAGE PRICE (SALE)	1,163,775	1,117,454	1,248,265	1,156,244	1,079,113
MEDIAN PRICE	950,000	969,000	962,500	932,500	837,500
Median Appreciation Rate vs Last Year	-1.96%	0.68%	3.22%	11.34%	-1.47%
Average Days on Market	163	140	119	104	163

GLENVIEW & GOLF

UNITS	560	502	484	540	456
AVERAGE PRICE (SALE)	631,248	659,143	606,841	565,239	538,965
MEDIAN PRICE	535,000	550,000	510,000	487,000	446,500
Median Appreciation Rate vs Last Year	-3%	8%	5%	9%	-6%
Average Days on Market	98	89	81	101	160

HIGHLAND PARK

UNITS	403	387	393	446	339
AVERAGE PRICE (SALE)	624,571	611,537	632,814	584,795	578,048
MEDIAN PRICE	540,000	540,000	560,000	491,250	470,000
Median Appreciation Rate vs Last Year	0.00%	-3.57%	13.99%	4.52%	6.41%
Average Days on Market	123	113	91	129	149

HIGHWOOD

UNITS	24	16	39	23	23
AVERAGE PRICE (SALE)	401,408	438,156	341,607	292,500	250,330
MEDIAN PRICE	357,500	319,000	280,000	250,000	190,000
Median Appreciation Rate vs Last Year	12%	14%	12%	32%	-3%
Average Days on Market	90	107	71	76	152

KENILWORTH

UNITS	50	37	43	53	31
AVERAGE PRICE (SALE)	1,436,262	1,800,581	1,426,651	1,300,360	1,244,952
MEDIAN PRICE	1,212,500	1,450,000	1,210,000	920,000	972,000
Median Appreciation Rate vs Last Year	-16.38%	19.83%	31.52%	-5.35%	-39.25%
Average Days on Market	283	200	128	137	251

LAKE BLUFF

UNITS	137	149	123	136	112
AVERAGE PRICE (SALE)	685,829	576,397	674,156	629,717	501,111
MEDIAN PRICE	546,000	489,000	560,000	468,250	406,250
Median Appreciation Rate vs Last Year	12%	-13%	20%	15%	-5%
AVERAGE DAYS ON MARKET	122	101	120	119	181

LAKE FOREST

UNITS	277	241	277	313	240
AVERAGE PRICE (SALE)	965,085	1,044,794	1,021,746	966,291	913,755
MEDIAN PRICE	780,000	835,000	772,500	780,000	700,000
Median Appreciation Rate vs Last Year	-6.59%	8.09%	-0.96%	11.43%	-16.67%
Average Days on Market	176	154	137	160	240

LINCOLNSHIRE

UNITS	99	104	85	104	101
AVERAGE PRICE (SALE)	554,411	629,746	570,302	544,020	568,195
MEDIAN PRICE	515,000	600,000	525,000	490,000	495,000
Median Appreciation Rate vs Last Year	-14%	14%	7%	-1%	9%
Average Days on Market	124	124	95	145	170

NORTHBROOK

UNITS	450	443	413	424	372
AVERAGE PRICE (SALE)	606,516	607,882	583,385	558,782	527,792
MEDIAN PRICE	545,000	540,000	530,000	503,500	486,000
Median Appreciation Rate vs Last Year	1%	2%	5%	4%	9%
Average Days on Market	97	91	84	120	372

NORTHFIELD

UNITS	65	76	80	76	76
AVERAGE PRICE (SALE)	793,431	755,539	726,002	776,574	681,260
MEDIAN PRICE	630,000	706,250	608,000	645,000	540,000
Median Appreciation Rate vs Last Year	-10.80%	16.16%	-5.74%	19.44%	1.79%
Average Days on Market	113	113	115	132	194

RIVERWOODS

UNITS	59	45	58	59	54
AVERAGE PRICE (SALE)	689,221	740,224	721,660	601,576	618,878
MEDIAN PRICE	630,000	700,000	687,400	552,000	603,750
Median Appreciation Rate vs Last Year	-10.00%	1.83%	24.53%	-8.57%	4.18%
Average Days on Market	177	108	120	162	170

WILMETTE

UNITS	385	365	371	364	335
AVERAGE PRICE (SALE)	858,661	871,041	859,397	727,498	713,666
MEDIAN PRICE	740,000	750,000	735,000	635,000	600,000
Median Appreciation Rate vs Last Year	-1.33%	2.04%	15.75%	5.83%	-7.69%
Average Days on Market	94	75	59	65	103

WINNETKA

UNITS	242	211	210	248	208
AVERAGE PRICE (SALE)	1,393,969	1,420,195	1,459,128	1,344,477	1,287,463
MEDIAN PRICE	1,225,000	1,200,000	1,224,750	1,075,000	1,055,000
Median Appreciation Rate vs Last Year	2%	-2%	14%	2%	5%
Average Days on Market	163	124	118	93	173

*The source for this data was Midwest Real Estate Data (MRED), which does not include private sales.


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